

# FulGaz



Passez à une énergie économique, propre et sûre



**PRESENTATION**



# CONTENTS



**1. WHO WE ARE**

**2. OUR POSITIONING**

**3. OUR VISION**

**4. OUR SERVICES**

**5. OUR SEGMENTS**

**6. OUR COMMITMENT**



**FulGaz**

Passez à une énergie économique, propre et sûre

# 01 WHO WE ARE

**FULGAZ** is a Congolese company specializing in the development and marketing of Liquefied Petroleum Gas (LPG) in the Democratic Republic of Congo.

Our ambition is to position LPG as a benchmark energy solution: affordable, clean, and safe, capable of sustainably meeting the energy challenges facing the DRC.

## **Our Strategy**

Our strategy is built on three fundamental pillars:

- Complete control of the value chain, from procurement to distribution.
- The development of solid and sustainable supply partnerships.
- The establishment of an efficient, reliable, and accessible distribution network.





# 02 OUR POSITIONING.

The LPG market in the DRC is built on a value chain involving infrastructure, supply, and distribution players.

**FULGAZ** positions itself as a **market developer** at the heart of this chain, serving as the vital link between supply sources and end-users.

## **Our Focus:**

- **Bridging the gap** between supply sources and local market needs.
- **Structuring distribution channels** specifically adapted to local conditions.
- **Supporting market growth** across high-potential segments.





# 03 OUR VISION.

**To become a major player in LPG distribution in the DRC.**

By developing a **scalable model** based on:

- **Distribution:** Streamlined and efficient logistics.
- **Customer Proximity:** Being where our customers need us.
- **Solid Partnerships:** Building long-term, reliable alliances.

**Our Objective:** To accelerate the adoption of LPG as an accessible energy alternative for the greatest number of people.



# 04 OUR SERVICES.

## **FULGAZ provides:**

- **LPG Sales:** Bulk commercialization of LPG (sold by the kilogram).
- **Cylinder Distribution:** Supply of gas cylinders in various sizes (6kg, 12kg, 50kg, etc.).
- **Tailored Solutions:** Specialized energy services for businesses and industries.
- **Partner Network:** A structured network of authorized distributors.



# 05 OUR SEGMENTS.



## 01 HOUSEHOLDS



With over 110 million inhabitants, the DRC offers an attractive market for LPG, especially in Kinshasa—a city of more than 17 million people. This presents significant development opportunities, particularly within the growing middle class who use gas for cooking and other domestic purposes.

## 02 BUSINESSES



Various types of businesses and organizations (restaurants, hotels, etc.) in the DRC utilize Liquefied Petroleum Gas (LPG) for a wide range of applications.

## 03 INDUSTRIES



Most local industries, such as food processing, textiles, and metallurgy, use LPG during the transformation and manufacturing processes of their products.

# 06

# OUR COMMITMENT.

**FULGAZ** is committed to making LPG accessible, available, and safe in the DRC.

Our commitment is based on:

- Continuous product availability
- Competitive and transparent pricing
- Compliance with safety standards
- A simple and reliable customer experience





Our priority is to provide an efficient and secure refilling service, ensuring the safe and responsible use of LPG in the DRC. For us, marketing LPG is more than just a business activity; it reflects our commitment to promoting clean energy.

We firmly believe that customer satisfaction and environmental sustainability are the essential pillars of our work, contributing to the well-being of our communities.

At **FULGAZ**, we are proud to contribute to a greener and more sustainable future for everyone.



# FulGaz

Switch to affordable, clean, and safe energy

**FULCRUM**

Solutions



La solution qu'il vous faut.

[info@fulgazrdc.com](mailto:info@fulgazrdc.com)

65, Boulevard Tshatshi Kinshasa/Gombe

Réf : Pullman Hôtel

[www.fulgazrdc.com](http://www.fulgazrdc.com)

+243 833 311 062